

## Message Text

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46

ACTION CU-04

INFO OCT-01 ARA-10 ISO-00 USIA-15 SAB-01 EB-07 COME-00

VOE-00 /038 W

----- 071284

P 101256Z AUG 76

FM AMEMBASSY PANAMA

TO SECSTATE WASHDC PRIORITY 8716

UNCLAS PANAMA 5530

FOR CU/IVP/MR

EO 11652: N/A

TAGS: OEXC, ECON

SUBJECT: MULTI-REGIONAL PROJECT ON THE AMERICAN ECONOMY

REF: STATE 165050 AND TELCON BSMITH/FCOOKE AUGUST 6

POST SUBMITS NOMINATION FOR PARTICIPATION IN THE SUBJECT PROGRAM.

NAME: JUAN B. SOSA

SIGNIFICANT POSITIONS.

PRESENT: PRESIDENT, SOLARIAN CORPORATION (A FIRM OF ECONOMIC  
CONSULTANTS)

PAST: MANAGER OF GUARDIA & CIA. (HOUSEHOLD APPLIANCES OF  
OF TABACALERA NACIONAL (VICEROY CIGARETTES) AND OF  
COLGATE-PALMOLIVE.

PERSONAL DATA:

DATE & PLACE OF BIRTH: PANAMA, [Sensitive Information Removed Per NARA 15 AUG 2013].

CITIZENSHIP: PANAMANIAN.

SEX: MALE

MARITAL STATUS: MARRIED.

PREVIOUS US GOVERNMENT GRANT: NONE.

KNOWLEDGE OF ENGLISH: VERY GOOD, POSSESSES COMPLETE FUNCTIONAL  
VOCABULARY.

VISA ELIGIBILITY: PENDING

EDUCATION: JAVIER HIGH SCHOOL, 1958; EAST CENTRAL STATE  
COLLEGE, 1960-61; THE UNIVERSITY OF OKLAHOMA,  
1961-63; BACHELOR IN BUSINESS ADMINISTRATION-MAJOR;

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MARKETING.

PROFESSIONAL INTERESTS:

MR. SOSA IS NOW EXTENSIVELY ENGAGED IN AN ECONOMIC DEVELOPMENT PROGRAM FOR THE CENTRAL PROVINCES OF PANAMA. THE PROGRAM REPRESENTS A NOVEL APPROACH IN THAT IT EMPLOYS A MIXED FORM OF OWNERSHIP INCLUDING THE GOP AND THE PRIVATE SECTOR. MR. SOSA MAINTAINS WIDE BUSINESS AND PROFESSIONAL CONTACTS IN THE U.S., INCLUDING PREVIOUS EMPLOYERS. THE NOMINEE'S FIRM, SOLARIAN CORP., HAS MADE ECONOMIC SURVEYS FOR A VARIETY OF ORGANIZATIONS SUCH AS KRAFT FOODS, USIA AND WESTINGHOUSE. HE IS A MEMBER OF THE UNIVERSITY OF OKLAHOMA ALUMNI ASSOCIATION IN PANAMA. AS PRESIDENT OF SOLARIAN CORP., MR. SOSA CONDUCTS CONSULTATIVE WORK IN THE FOLLOWING FIELDS: SUGAR, PORT FACILITIES; BANANAS AND CHEMICALS. HE HAS BEEN ON THE BOARD OF DIRECTORS OF THE FOLLOWING PANAMANIAN COMPANIES: VICEROY CIGARETTES; COLGATE-PALMOLIVE, GUARDIA & CIA. (HOUSEHOLD APPLIANCES.).

JORDEN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ECONOMIC CONDITIONS, NOMINATION, BIOGRAPHIC INFORMATION, ECONOMIC PROGRAMS, STUDIES, CONSULTANTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 AUG 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Reference:** 76 STATE 165050  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** greeneet  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 FEB 2004  
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EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MULTI-REGIONAL PROJECT ON THE AMERICAN ECONOMY  
**TAGS:** OEXC, ECON, PN, XM, (SOSA, JUAN B)  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006